Grand Timber Lodge Owners Association

**Financial Statements** 

December 31, 2020 and 2019



# Grand Timber Lodge Owners Association (A Colorado Non-Profit Corporation) December 31, 2020 and 2019

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MCMAHAN AND ASSOCIATES, L.L.C.

Certified Public Accountants and Consultants



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### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors Grand Timber Lodge Owners Association Breckenridge, Colorado

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Grand Timber Lodge Owners Association (the "Association"), a Colorado non-profit corporation, which comprise the balance sheets as of December 31, 2020, and the related statements of revenues, expenses, and changes in fund balances, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibilities

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Grand Timber Lodge Owners Association as of December 31, 2020, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Member: American Institute of Certified Public Accountants

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### Emphasis of Matter

As discussed in Note 11 to the financial statements, the Association adopted Accounting Standards Update 2014-09, *Revenue from Contracts with Customers* ("ASU 2014-09), and all subsequent amendments, in 2020. Our opinion is not modified with respect to this matter.

### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental schedule on page 13 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of the Association's management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information, except for that portion marked "unaudited", on which we express no opinion, is fairly stated in all material respects in relation to the financial statements as a whole.

# Disclaimer of Opinion on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Schedule of Future Major Repairs and Replacements on pages 14 - 15 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### **Report on Summarized Comparative Information**

We have previously audited the Association's December 31, 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 30, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Mc Mahan and Associates, L.L.C.

McMahan and Associates, L.L.C. April 29, 2021

#### Grand Timber Lodge Owners Association (A Colorado Non-Profit Corporation) Balance Sheets December 31, 2020 and 2019

	2020				2019			
	Operating	Common Reserve	Unit Reserve		Operating	Common Reserve	Unit Reserve	
	Fund	Fund	Fund	Total	Fund	Fund	Fund	Total
Assets:								
Current Assets:								
Cash in banks	1,816,425	548,290	506,115	2,870,830	1,051,007	243,125	297,153	1,591,285
Investments	-	28,488	26,296	54,784	-	251,890	307,867	559,757
Accrued interest	-	-	-	-	1,185	-	-	1,185
Member assessments receivable (net of								
allowance for doubtful accounts of								
\$404,046 and \$367,200 in 2020 and 2019)	1,141,799	-	-	1,141,799	864,878	-	-	864,878
Due from (to) Gold Point I Condominium	-	-	-	-	2,774	-	-	2,774
Due from (to) Gold Point II Condominium	-	-	-	-	165	-	-	165
Due from (to) Grand Lodge on Peak 7	122	-	-	122	(1,962)	-	-	(1,962)
Due from (to) Grand Colorado on Peak 8	(1,196)			(1,196)	-			-
Note receivable		202,100		202,100		253,620		253,620
Unit supplies inventory	46,400	-	-	46,400	27,728	-	-	27,728
Prepaid expenses	25,950	-	-	25,950	17,183	-	-	17,183
Total Current Assets	3,029,500	778,878	532,411	4,340,789	1,962,958	748,635	605,020	3,316,613
Non-Current Assets:								
Fixed assets (net of accumulated depreciation								
of \$189,553 and \$181,060 in 2020 and 2019)	24,503	-	-	24,503	30,288	-	-	30,288
Total Non-Current Assets	24,503	-	-	24,503	30,288	-	-	30,288
Total Assets	3,054,003	778,878	532,411	4,365,292	1,993,246	748,635	605,020	3,346,901
Liabilities and Fund Balances:								
Liabilities:								
Current Liabilities:								
Accounts payable	114,048	-	-	114,048	141,999	-	-	141,999
Accounts payable - Other	833	50,376	-	51,209	833	-	-	833
Reserve study payable	4,000	-	-	4,000	3,000	-	-	3,000
Due to (from) other funds	797,502	(448,058)	(349,444)	-	(400)	(159,684)	160,084	· -
Deferred assessment revenue	303,475	-	-	303,475	224,553	-	-	224.553
Property taxes payable	499,075	-	-	499,075	494,277	-	-	494,277
Due to Management Companies	606,013	-	-	606,013	587,808	-	-	587,808
Total Current Liabilities	2,324,946	(397,682)	(349,444)	1,577,820	1,452,070	(159,684)	160,084	1,452,470
Current Liabilities:								
Line of credit payable	-	360,896	-	360,896	-	451,119	-	451,119
Total Current Liabilities	-	360,896	-	360,896	-	451,119	-	451,119
Fund Balances (Deficit)	729,057	815,664	881,855	2,426,576	541,176	457,200	444,936	1,443,312
Total Liabilities and Fund Balances	3,054,003	778,878	532,411	4,365,292	1,993,246	748,635	605,020	3,346,901
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#### Grand Timber Lodge Owners Association (A Colorado Non-Profit Corporation) Statements of Revenues, Expenses and Changes in Fund Balances For the Year Ended December 31, 2020 and 2019

		20	20		2019			
	Operating Fund	Common Reserve Fund	Unit Reserve Fund	Total	Operating Fund	Common Reserve Fund	Unit Reserve Fund	Total
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Revenues:								
Assessments, net of discounts	8,592,346	1,130,501	1,378,283	11,101,130	8,036,963	1,058,224	1,277,191	10,372,378
Late fee revenue	209,067	-	-	209,067	203,732	-	-	203,732
Investment income	1,373	4,144	3,824	9,341	17,319	5,946	7,267	30,532
Exchange resort fee	158,495	-	-	158,495	123,889	-	-	123,889
Rental resort fee	97,129	-	-	97,129	89,849	-	-	89,849
Deed in lieu income	42,527	-	-	42,527	34,842	-	-	34,842
Developer amenity project contribution	-	-		-	-	136,940	-	136,940
Miscellaneous income	23,199	-	-	23,199	27,808	-	-	27,808
Total Revenues	9,124,136	1,134,645	1,382,107	11,640,888	8,534,402	1,201,110	1,284,458	11,019,970
Expenses:								
Operations	3,134,831	-	-	3,134,831	2,827,565	-	-	2,827,565
Maintenance	1,475,308	-	-	1,475,308	1,395,719	-	-	1,395,719
Resort Cleaning	2,912,333	-	-	2,912,333	2,453,253	-	-	2,453,253
Utilities	778,725	-	-	778,725	799,422	-	-	799,422
Taxes	519,839	-	-	519,839	514,677	-	-	514,677
Capital	15,219	-	-	15,219	16,779	-	-	16,779
Common reserve expenses	-	876,181	-	876,181	-	958,147	-	958,147
Common reserve amenity expenses	-	-	-	-	-	265,881	-	265,881
Unit reserve expenses			945,188	945,188		-	1,035,343	1,035,343
Total Expenses	8,836,255	876,181	945,188	10,657,624	8,007,415	1,224,028	1,035,343	10,266,786
Excess (Deficiency) of Revenues								
Over Expenses	287,881	258,464	436,919	983,264	526,987	(22,918)	249,115	753,184
Beginning Fund Balances (Deficit)	541,176	457,200	444,936	1,443,312	101,195	92,199	496,734	690,128
Transfer to other fund	(100,000)	100,000			(87,006)	387,919	(300,913)	
Ending Fund Balances (Deficit)	729,057	815,664	881,855	2,426,576	541,176	457,200	444,936	1,443,312

#### Grand Timber Lodge Owners Association (A Colorado Non-Profit Corporation) Statements of Cash Flows For the Year Ended December 31, 2020 and 2019

	2020				2019			
	Operating Fund	Common Reserve Fund	Unit Reserve Fund	Total	Operating Fund	Common Reserve Fund	Unit Reserve Fund	Total
Cash Flows From Operating Activities:								
Cash received from owners	8,837,058	1,282,021	1,378,283	11,497,362	8,271,981	1,335,988	976,278	10,584,247
Interest received	2,558	1,712	1,580	5,850	16,134	3,512	4,292	23,938
Cash paid for property taxes	(514,041)	-	-	(514,041)	(485,543)	-	-	(485,543)
Cash transfers from (to) other funds	797,902	(288,374)	(509,528)		4,056	(414,170)	410,114	-
Cash payments for goods and services	(8,348,625)	(825,805)	(945,188)	(10,119,618)	(7,601,715)	(1,224,028)	(1,035,343)	(9,861,086)
Net Cash Provided (Used) By Operating Activities	774,852	169,554	(74,853)	869,553	204,913	(298,698)	355,341	261,556
Cash Flows From Financing Activities:								
Proceeds from Line of Credit	-	(90,223)		(90,223)		343,162		343,162
Net Cash Provided (Used) by Financing Activities	-	(90,223)		(90,223)		343,162	-	343,162
Cash Flows From Investing Activities:								
Purchse of investments	_	(290,250)	(354,750)	(645,000)	_	(155,250)	(189,750)	(345,000)
Sale of investments	-	335,250	409,750	745,000	-	110,250	134,750	245,000
Transfer of investment allocation	-	180,834	228,815	409,649	-	(175,627)	(234,021)	(409,648)
Purchase of fixed assets	(9,434)	-		(9,434)	-	-		-
Net Cash Provided (Used) by Investing Activities	(9,434)	225,834	283,815	500,215	-	(220,627)	(289,021)	(509,648)
Net Increase (Decrease) in	705 440	005 405	000 000		004.040	(170, 100)	00.000	05.070
Cash and Cash Equivalents	765,418	305,165	208,962	1,279,545	204,913	(176,163)	66,320	95,070
Net Cash and Cash Equivalents - Beginning	1,051,007	243,125	297,153	1,591,285	846,094	419,288	230,833	1,496,215
Net Cash and Cash Equivalents - Ending	1,816,425	548,290	506,115	2,870,830	1,051,007	243,125	297,153	1,591,285
Reconciliation of Excess (Deficiency) of Revenues Over Expenses to Net Cash Provided (Used) By Operating Activities:								
Excess (deficiency) of revenues over expenses	287,881	258,464	436,919	983,264	526,987	(22,918)	249,115	753,184
Adjustments to reconcile excess (deficiency) of revenues over expenses to net cash provided (used) by operating activities:								
Depreciation	18,719	-	-	18,719	16,779	-	-	16,779
Unrealized (gain) loss on investments		(2,432)	(2,244)	(4,676)	-	(2,434)	(2,975)	(5,409)
Increase (decrease) in interfund balances	797,902	(288,374)	(509,528)	-	4,056	(414,170)	410,114	-
(Increase) decrease in accrued interest	1,185	-	-	1,185	(1,185)	-	-	(1,185)
(Increase) decrease in assessments receivable (Increase) decrease in other accounts receivable	(313,766)	- 51,520	-	(313,766) 51,520	(239,772) 417	- (247,095)	-	(239,772) (246,678)
(Increase) decrease in due to Gold Point I, Gold	-	51,520	-	51,520	417	(247,095)	-	(240,078)
Point II, and Grand Lodge on Peak 7	2,051		-	2,051	(22)	-	-	(22)
Increase (decrease) in allowance for	2,001			2,001	(22)			(22)
doubtful accounts	36,846	-	-	36,846	26,396	-	-	26,396
(Increase) decrease in prepaid expenses	(8,767)	-	-	(8,767)	(2,161)	-	-	(2,161)
(Increase) decrease in inventory	(18,672)	-	-	(18,672)	157	-	-	157
Increase (decrease) in due to GPLR, Inc.	18,205	-	-	18,205	(44,584)	-	-	(44,584)
Increase (decrease) in other liabilities	-	-	-	-	833	-	-	833
Increase (decrease) in accounts payable	(27,952)	50,376	-	22,424	(49,435)	-	-	(49,435)
Increase (decrease) in taxes payable	5,798	-	-	5,798	29,134	-	-	29,134
Increase (decrease) in deferred	70.000			70.000	04.045			04.045
assessment revenue Total Adjustments	78,922 486,971	- (88,910)	(511,772)	78,922 (113,711)	24,319 (322,074)	(275,780)	- 106,226	24,319 (491,628)
••••		(, <u>/</u>	<u> </u>					
Net Cash Provided (Used) By Operating Activities	774,852	169,554	(74,853)	869,553	204,913	(298,698)	355,341	261,556

# 1. Organization

Grand Timber Lodge Owners Association (the "Association") is a condominium association organized as a Colorado not-for-profit corporation for the purposes of maintaining and preserving common property of the Association. The Association consists of 164 units, which include 159 timeshare units, 2 whole ownership units, and 3 commercial units. The Association, which is located in Breckenridge, Colorado, was incorporated on February 22, 1999.

# 2. Summary of Significant Accounting Policies

# A. Fund Accounting

The Association uses fund accounting, which requires that funds be classified separately for accounting and reporting purposes. As of December 31, 2020 and 2019, the Association had the following funds:

Operating - Disbursements from this fund are generally at the discretion of the Board of Managers (the "Board") and property manager.

Common Reserve - Disbursements from this fund generally may be made only for designated purposes.

Unit Reserve - Disbursements from this fund are designated for the replacement of unit furniture.

#### B. Investment Income Allocation

Investment income for the Replacement Funds is allocated between these two funds on a 50/50 basis.

# C. Recognition of Assets

The Association recognizes as assets on its financial statements:

- (a) common personal property and;
- (b) common real property to which it has title and that it can dispose of for cash, while retaining the proceeds thereto.

These assets are recorded at cost and are depreciated using the straight-line method over estimated useful lives of three to five years.

### D. Basis of Accounting

These financial statements have been prepared on the accrual basis of accounting which recognizes revenues when assessed or earned and expenses when incurred.

# E. Cash and Cash Equivalents

All checking and money market savings accounts are considered cash equivalents by the Association for the purpose of the Statements of Cash Flows since all funds are highly liquid with no stated maturities.

# 2. Summary of Significant Accounting Policies (continued)

#### F. Investments

The Association has invested certain excess funds in certificates of deposit. Because these certificates of deposit are intended to fund Replacement Fund expenditures and may provide a ready source of cash when so required, these investments are classified as trading. Accordingly, these investments are reported on these financial statements at fair value, and all realized and unrealized gains and losses are included in current year earnings.

### G. Revenue and Revenue Recognition

Common assessments are the primary source of revenue for the Association. The Board, together with the Managing Agent, prepares an annual budget to estimate the annual expenses of maintaining the Association's common elements. On an annual basis, members of the Association are assessed for their respective pro-rata share of these estimated expenses.

The Association has determined that the relationship of the members to the Association is not that of a customer as defined in generally accepted accounting principles, since the members control the governance of the Association, and it is not possible to separate the members from the Association itself. Further, the nature of the Association's governing documents as it relates to the billing and collection of member assessments does not meet the definition of a contract under generally accepted accounting principles. Consequently, all assessment revenues are recognized as revenue by the Association when levied, as determined by the Board-approved annual budget.

The Association also recognizes revenues from various administrative fees and fines as earned upon provision of the underlying goods or service. All such revenues are non-refundable.

Since the Association is designed only to operate as a conduit to collect assessments and pay operating expenses on behalf of members, any excess or deficiency of revenues over expenses is repaid to or recovered from the members in a subsequent year by reducing or increasing assessments, or, with the approval of the Board, transferred to the Replacement Funds.

#### H. Due To/From Other Funds

The Association has chosen to record accounts receivable and accounts payable in the Operating Fund. In accordance with generally accepted accounting principles, these differences in the individual funds are shown as interfund asset and liability accounts.

# 2. Summary of Significant Accounting Policies (continued)

#### I. Allowance for Uncollectible Accounts - Assessments

The Association utilizes the allowance method of recognizing the future potential uncollectibility of owner assessments receivable. This reserve is calculated based on the estimated percentage of potentially uncollectible accounts 90 or more days overdue. The Association's policy is to charge late fees to owner accounts that are 60 or more days overdue. Owner assessment accounts that are 120 or more days past due are sent to a collection agency by the Association. For the year ended December 31, 2020, the Association incurred \$87,707 in bad debt expense and wrote off accounts totaling \$50,860 (net of recoveries). For the year ended December 31, 2019, the Association incurred \$56,045 in bad debt expense and wrote off accounts totaling \$29,649 (net of recoveries).

# J. Inventory

Housekeeping supply inventory is valued at cost, which approximates market, using the first-in/first-out (FIFO) method. The cost of inventory is recorded as an expense when consumed rather than when purchased.

# K. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates

# L. Deferred Assessment Revenue

Deferred revenue represents prepaid assessments, and is primarily composed of payments received in advance for the billing of the next fiscal year.

#### M. Subsequent Events

Management has evaluated subsequent events through April 29, 2021, the date these financial statements were available to be issued.

#### 3. Investments

The Association's investments were comprised of the following certificates of deposit at December 31, 2020 and 2019, respectively:

	1	2/31/20	12/31/19
Certificates of deposit, maturing within one year, bearing interest at 2.30% per annum	\$	-	100,304
Certificates of deposit, linked to the Dow Jones Industrial Average Index Interest, maturing in more than one year		54,784	49,805
Total Investments	\$	54,784	150,109

Included in the Association's investment income for the fiscal years ended December 31, 2020 and 2019 are unrealized gains (losses) totaling \$4,676 and \$5,409, respectively, with respect to investments held at December 31, 2020 and 2019.

#### 4. Income Taxes

While the Association has been organized under Colorado non-profit statutes as a corporation without capital stock or shareholders, the Association is not a tax-exempt organization. Consequently, the Association is subject to Federal and state income taxes on net income derived from investments and other non-membership sources.

The Federal income tax returns of the Company are subject to examination by the Internal Revenue Service and Colorado Department of Revenue. The company's returns are no longer subject to examination for tax years prior to 2017 by the Internal Revenue Service and for tax years prior to 2016 by the Colorado Department of Revenue.

### 5. Fixed Assets

Fixed assets for the past two fiscal years are summarized below:

Description	12/31/20	12/31/19
Equipment	\$ 102,254	99,546
Vehicles	34,946	34,946
Computer software	76,856	76,856
Less: accumulated depreciation	(189,553)	(181,060)
Net Fixed Assets	\$ 24,503	30,288

Depreciation expense is computed on the straight-line basis and was \$18,719 and \$16,779 for the years ended December 31, 2020 and 2019, respectively.

# 6. Significant Agreements and Transactions

On April 21, 1999, the Association entered into an agreement with Breckenridge Grand Vacations ("Manager"), which is owned and operated by Peak 8 Properties, L.L.C., for management, accounting, and reservation services. The management, accounting, and reservation fees are negotiated annually. The initial term of the agreement was for ten years, and elapsed on April 30, 2009. After the initial term, the agreement automatically renews for three year periods, under the same terms and conditions as the original agreement, unless cancelled by either party. This agreement may be terminated by the Association for Cause, as defined in the agreement. Breckenridge Grand Vacations may resign as manager with or without cause. However, Breckenridge Grand Vacations cannot resign until the Association obtains a substitute managing agent or until 180 days have elapsed from the resignation notification date.

During its fiscal year, the Association incurred various expenses that were payable to Breckenridge Grand Vacations and Peak 8 Properties, L.L.C., (collectively referred to as "Management Companies"). The following is a schedule of transactions between the Association and the Management Companies for the years ended December 31, 2020 and 2019, respectively:

	12/31/20	12/31/19
Accounting fees	\$-	\$ 32,574
Owner relations	1,026,012	-
Guest services	346,572	-
Employee housing reimbursement	54,400	-
Activities	77,550	-
Resort operations fee	346,827	-
Engineering	1,031,328	1,179,429
Front desk and reservation fees	-	1,216,382
HR fee	-	255,921
Management fees	363,324	346,019
IT support	-	20,870
Resident security	80,321	85,801
Shuttle labor	200,978	206,203
Resort cleaning	2,912,333	2,453,253
Total Expenses	\$ 6,439,645	5,796,452

The net amount owed by the Association to the Management Companies for these services was \$606,013 and \$587,808 for the years ended December 31, 2020 and 2019, respectively.

Effective January 1, 2019, the Association entered into an agreement with Gold Point Lodging and Realty ("GPLR"), whereby GPLR has the option to purchase inventory units from the Association (which may be obtained as a result of foreclosure proceedings to collect past due assessments) for payment of any Association past dues for such property, excluding late fees, fines, and interest charges, and including payment of 50% of the costs incurred by the Association directly as a result of obtaining the property through foreclosure proceedings and payment of any applicable transfer tax. During the years ended December 31, 2020 and 2019, the Association received \$359,379 and \$215,955, respectively from GPLR for the purchase of inventory units. At December 31, 2020 and 2019, the Association did not own any inventory units.

### 6. Significant Agreements and Transactions (continued)

GPLR pays assessments relating to its owned unit weeks throughout the fiscal year. This amount totaled \$265,730 and \$206,665, during the years ended December 31, 2020 and 2019, respectively.

On October 1, 2012, the Association entered into an agreement with Concord Servicing Corporation to perform billing of assessments. The initial term began in October 2012 and is automatically renewed for 12 month terms until written notice of termination. The fee may increase annually by 1.5 times the increase in Consumer Price Index. For the years ending December 31, 2020 and 2019, the Association paid \$57,785 and \$62,467, respectively, for services provided by Concord Servicing Corporation.

# 7. Future Major Repairs and Replacements

The Association's governing documents require that funds be accumulated for future repairs, replacements and maintenance. Accumulated funds are held in separate money market and investment accounts and are generally not available for expenses for normal operations.

The Association has an external reserve study performed every 5 years to update estimates for future repairs and replacements and maintenance. In addition to the formal study Management also performs an annual internal inspection to update these estimates.

During the fiscal year ended December 31, 2020, management performed an internal update of the most recent external Level I - Full Service Reserve Study, completed in 2011 and updated in 2016, to estimate the remaining useful lives and replacement costs of the components of common property. The Level I - Full Service Reserve Study ascertained replacement cost estimates from industry standard estimating manuals and based upon the engineering firm's experience with similar projects. The life expectancy of all components was ascertained from visual inspections made during the study. The tables included in the unaudited Supplementary Information on Future Major Repairs and Replacements are based on the study. The information has been broken down into common reserve and unit components of common property.

In accordance with industry guidelines, it is the Association's primary duty to maintain and preserve the common property of the owners. Therefore, it is the Association's responsibility to determine a method for funding the costs of future major repairs and maintenance by assessing owners when funds are needed or by anticipating costs over extended time periods, assessing owners for the anticipated costs, and accumulating funds in reserves to meet the future funding requirements. The Board has chosen to fund major repairs and replacements over the remaining useful lives of the components, based on the study's estimates of current replacement costs and considering amounts previously accumulated in the Replacement Funds. Assessments, net of discounts, of \$1,130,501 and \$1,378,283 for the Common Reserve Fund and Unit Reserve Fund, respectively, were reported during the year ended December 31, 2020. During the year ended December 31, 2019, the Association levied assessments, net of discounts, of \$1,058,224 and \$1,277,191 for the Common Reserve Fund and Unit Reserve Fund, respectively.

Funds being accumulated in the Common Reserve and Unit Reserve Funds are based on estimated costs for repairs and replacements of common property components. Actual expenditures and investment incomes may vary from the estimated amounts, and the variations may be material. Therefore, amounts accumulated may not be adequate to meet all future needs for major repairs and replacements. If additional funds are needed, the Association has the right to increase regular assessments, pass special assessments, or delay major repairs and replacements until funds are available.

### 8. Concentration

The Association's cash balances held with financial institutions were insured by the Federal Deposit Insurance Corporation (the "FDIC") at December 31, 2013 up to \$250,000 all accounts. At December 31, 2020, the Association's uninsured cash balances totaled \$487,556.

# 9. Energy Conservation Study

During 2014 the Association entered into an agreement with Iconergy Ltd to perform an assessment of energy usage and make recommendations for reductions of that usage. As a result of the study the Association performed several upgrades and repairs as follows:

- Retrofit exterior lighting
- Retrofit parking garage lighting
- Replace boilers serving building heat, pool and snowmelt systems
- Retrofit hot water equipment and piping insulation
- Install a building controls system on the heating plants
- Retrofit parking garage unit heater controls

As part of the agreement, energy savings have been used to pay amounts of \$102,966 for 2020 and \$99,967 for 2019 from the operating fund to the common reserve fund. 2020 is the final year of the energy savings loan payback.

### 10. Revenue from Contracts with Customers

For the year ended December 31, 2020, revenue recognized for goods transferred or performance obligations met at a point in time were \$11,640,888. There were no revenues recognized for goods transferred or performance obligations met over time during 2020. Revenues may be affected by general economic conditions and inflationary pressures. Revenues are primarily collected from members of the Association.

#### 11. New Accounting Standard

Effective January 1, 2020, the Association implemented Accounting Standards Update 2014-09, *Revenue from Contracts with Customers* ("ASU 2014-09), issued by the Financial Accounting Standards Board ("FASB"), and all subsequent amendments. ASU 2014-09 requires enhanced disclosures of the Association's revenue recognition policies. The implementation of ASU 2014-09 has been applied retrospectively to all periods presented, with no effect to net assets or previously issued financial statements.

#### 12. Subsequent Event – New Management Agreement

On October 27, 2020, the Association entered into an agreement with Breckenridge Grand Vacations ("Manager"), which is owned and operated by Peak 8 Properties, L.L.C., to be effective January 1, 2021. The agreement is for an initial period of 10 years and will automatically renew for successive 5 year periods.

#### 13. Subsequent Event – Reserve Study Update

The Association has commissioned a new Reserve study to take place during 2021.

#### Grand Timber Lodge Owners Association (A Colorado Non-Profit Corporation) Operating Fund - Budget (Non-GAAP Basis) to Actual With Reconciliation to GAAP Basis For the Year Ended December 31, 2020 (With Comparative Actual Amounts for December 31, 2019)

	2020			2019
			Variance	<u> </u>
	Budget	A	Favorable	A - ( 1
Revenues:	(Unaudited)	Actual	(Unfavorable)	Actual
Assessments, net of discounts	8,680,391	8,592,346	(88,045)	8,036,963
Late fee revenue	208,938	209,067	129	203,732
Investment income	16,197	1,373	(14,824)	17,319
Exchange resort fee Rental resort fee	208,362	158,495 97,129	(49,867)	123,889
Deed in lieu income	82,546 30,156	42,527	14,583 12,371	89,849 34,842
Miscellaneous income	34,000	23,199	(10,801)	27,808
Total Revenues	9,260,590	9,124,136	(136,454)	8,534,402
Expenses:				
Operations:				53,444
Accounting fees and I.T. Bad debt expense	- 275,536	- 87.707	- 187,829	55,444 56.045
Dues and subscriptions	28,700	28,655	45	-
Common area amenities	48,075	18,419	29,656	63,517
Credit card fees	68,395	71,916	(3,521)	68,745
Assessment service fees	114,197	132,959	(18,762)	128,216
Front desk and reservation fees	-	-	-	1,216,382
Wifi / reservation system maintenance	68,197	63,173	5,024	64,307
Insurance Management fees	267,429 363,320	278,063 363,324	(10,634) (4)	180,009 346.019
H.R. fee			(4)	255,921
Newsletter printing and guest receptions	54,400	44,645	9,755	61,447
Owner Relations Fee	1,026,012	1,026,012	-	-
Guest Services	346,572	346,572	-	-
Activities	83,873	77,550	6,323	-
Resort Operations	262,546	246,437	16,109	-
Employee Housing Reimbursement Professional fees	54,400	54,400	- 14,395	-
Resident security	26,834 93.031	12,439 80,321	14,395	11,295 85,801
Shuttle service	224,512	200,978	23,534	206,203
Sustainability				18,528
Board and annual meetings	10,000	1,261	8,739	11,686
Subtotal - Operations	3,416,029	3,134,831	281,198	2,827,565
Maintenance:			( <b>-</b> ()	
Elevator maintenance	49,458	52,349	(2,891)	51,824
Fire alarm maintenance Hot tub and pool maintenance	50,500 87,000	37,188 70,202	13,312 16,798	70,124 83,602
Landscaping	75,000	68,960	6,040	68,995
COVID safety	-	37,187	(37,187)	-
COVID equipment	-	175,581	(175,581)	-
Snow removal	10,000	2,513	7,487	10,740
Resort maintenance	1,164,980	1,031,328	133,652	1,110,434
Subtotal - Maintenance	1,436,938	1,475,308	(38,370)	1,395,719
Resort Cleaning:	2 600 196	2 012 222	(010 147)	2 452 252
Resort cleaning Subtotal - Resort Cleaning	2,699,186	2,912,333 2,912,333	(213,147) (213,147)	2,453,253
Utilities:	2,000,100	2,012,000	(210,147)	2,400,200
Television	28,654	30,124	(1,470)	34,152
Trash removal	59,002	39,901	19,101	69,403
Unit telephones	6,182	3,090	3,092	9,681
Resort utilities	508,041	523,022	(14,981)	520,778
Water and sanitation	172,435	182,588	(10,153)	<u>165,408</u> 799,422
Subtotal - Utilities Taxes:	774,314	778,725	(4,411)	799,422
Income tax expense	-	364	(364)	-
Property tax expense	678,481	499,075	179,406	494,277
Short term rental tax	21,578	20,400	1,178	20,400
Subtotal - Taxes	700,059	519,839	180,220	514,677
Energy Savings:				
Energy savings transferred to	400.000	100.000		00.007
Replacement Fund Subtotal - Energy Savings	102,966	<u>102,966</u> 102,966	<u> </u>	99,967
Total Expenses	9,129,492	8,924,002	205,490	8,090,603
	0,120,102	0,021,002		0,000,000
Excess (Deficiency) of Revenues				
Over Expenses - Budget Basis		200,134		443,799
Adjustments to Budget Basis:				
Gain (Loss) on disposal of assets		3,500		-
Depreciation expense		(18,719)		(16,779)
Transfer to other fund	-	2,966	-	12,961
Total Adjustments Excess (Deficiency) of Revenues	-	(12,253)	-	(3,818)
Over Expenses - (GAAP) Basis		187,881		439,981
	=	,	=	

# Grand Timber Lodge Owners Association (A Colorado Non-Profit Corporation) Supplementary Information on Future Major Repairs and Replacements Common Reserve Fund December 31, 2020 (Unaudited)

During the fiscal year ended December 31, 2020, management performed an internal update of the most recent external Level I - Full Service Reserve Study, completed in 2011 and updated in 2016, to estimate the remaining useful lives and replacement costs of the components of common property. The Level I - Full Service Reserve Study ascertained replacement cost estimates from industry standard estimating manuals and based upon the engineering firm's experience with similar projects. The life expectancy of all components was ascertained from visual inspections made during the study.

The balance of the Common Reserve Fund at December 31, 2020 has not been designated by the Board for specific components of common property.

The following table is based on the study and presents significant information about the components of common property:

Components	Estimated Remaining Useful Lives (Years)	Estimated Current Replacement Costs	Actual Fund Balance at December 31, 2020
Activities Center	2 - 9	7,719	
Amenity	0 - 9	364,763	
Aquatics	0 - 14	437,294	
Contingency	0 - 1	40,000	
Doors	0 - 19	1,893,232	
Electronics	2 - 4	21,822	
Flooring	0 - 10	500,917	
Furnishing	1 - 19	581,464	
HVAC	2 - 25	3,757,059	
IT	1 - 2	121,273	
Lighting	0 - 14	314,746	
Paint	0 - 11	489,304	
PAR	0 - 4	76,982	
Roofing	5 - 11	1,321,784	
Safety	0 - 18	1,329,576	
Signs	2 - 12	155,449	
Theater	3 - 8	180,317	
Trim	5 - 19	232,971	
Update	0 - 18	2,588,703	
Windows	0 - 24	7,037,718	
Total		21,453,093	815,664

# Grand Timber Lodge Owners Association (A Colorado Non-Profit Corporation) Supplementary Information on Future Major Repairs and Replacements Unit Reserve Fund December 31, 2020 (Unaudited)

During the fiscal year ended December 31, 2020, management performed an internal update of the most recent external Level I - Full Service Reserve Study, completed in 2011 and updated in 2016, to estimate the remaining useful lives and replacement costs of the components of common property. The Level I - Full Service Reserve Study ascertained replacement cost estimates from industry standard estimating manuals and based upon the engineering firm's experience with similar projects. The life expectancy of all components was ascertained from visual inspections made during the study.

The balance of the Unit Reserve Fund at December 31, 2020 has not been designated by the Board for specific components of common property.

The following table is based on the study and presents significant information about the components of common property:

Components	Estimated Remaining Useful Lives (Years)	Estimated Current Replacement Costs	Actual Fund Balance at December 31, 2020
Appliance	5 - 19	584,065	
Appliances	5 - 19	23,700	
Contingency	0 - 1	20,000	
Electrical	13	17,300	
Electronics	4 - 17	281,625	
Finish	5 - 19	543,100	
Flooring	0 - 19	3,585,352	
Furnishings	0 - 19	13,186,242	
HVAC	5 - 19	961,900	
IT	1	150,000	
Lighting	5 - 19	55,300	
Painting	0 - 5	485,800	
PAR	0 - 4	371,025	
Safety	5	17,015	
Unit	2 - 19	1,819,840	
Total		22,102,264	881,855