



## HOMEOWNERS' ASSOCIATION DUES

### FISCAL YEAR JANUARY 1, 2022–DECEMBER 31, 2022

	TOTAL BUDGET	SUITE	1-BEDROOM MASTER	2-BEDROOM LOCK-OFF	3-BEDROOM LOCK-OFF	4-BEDROOM LOCK-OFF
<b>REVENUE</b>						
Owner Assessment Income	\$11,373,122	\$792.13	\$1,071.70	\$1,874.13	\$2,670.64	\$3,748.27
Cash Discount	(269,543)	(19.13)	(25.88)	(44.26)	(63.07)	(88.52)
Late Fee Income	153,092	10.87	14.70	25.57	36.43	51.13
Deed in Lieu Income	12,385	0.88	1.19	2.07	2.95	4.14
Misc. Income	72,280	5.13	6.94	12.07	17.20	24.14
Ski Locker Income	1,000	0.07	0.10	0.17	0.24	0.33
Interest Income	345	0.02	0.03	0.06	0.08	0.12
Vacation Experience Fee Income	165,273	11.73	15.87	27.60	39.33	55.20
Resort Fee Income	384,136	27.27	36.89	64.15	91.42	128.31
<b>TOTAL REVENUE</b>	<b>11,892,090</b>	<b>828.96</b>	<b>1,121.54</b>	<b>1,961.56</b>	<b>2,795.23</b>	<b>3,923.13</b>
<b>EXPENSES</b>						
<b>Management &amp; Labor Costs</b>						
Management Fee	753,175	51.99	70.34	122.33	174.32	244.65
Owner Relations	1,029,429	73.07	98.85	171.92	244.99	343.84
Employee Housing Reimbursement	27,817	1.97	2.67	4.65	6.62	9.29
Guest Services	920,582	65.34	88.40	153.74	219.08	307.49
BGV Ops Fee	153,704	10.19	13.79	23.98	34.18	47.97
Activities	(4,148)	(0.29)	(0.40)	(0.69)	(0.99)	(1.39)
Resort Operations	522,651	34.66	46.89	81.55	116.21	163.10
<b>Total Management &amp; Labor Costs</b>	<b>3,403,210</b>	<b>236.93</b>	<b>320.55</b>	<b>557.48</b>	<b>794.41</b>	<b>1,114.96</b>
<b>Engineering &amp; Landscaping</b>						
Engineering	1,178,427	81.93	110.84	192.77	274.69	385.53
Landscaping	21,780	1.44	1.95	3.40	4.84	6.80
<b>Total Engineering &amp; Landscaping Costs</b>	<b>1,200,207</b>	<b>83.37</b>	<b>112.79</b>	<b>196.16</b>	<b>279.53</b>	<b>392.33</b>
<b>Housekeeping</b>						
Common Area Cleans	1,237,425	85.41	115.56	200.98	286.39	401.95
Housekeeping Cleaning	2,127,405	151.00	204.29	366.35	522.05	732.71
<b>Total Housekeeping Costs</b>	<b>3,364,830</b>	<b>236.41</b>	<b>319.85</b>	<b>567.33</b>	<b>808.44</b>	<b>1,134.66</b>
<b>Total Fees for Controllable Expenses</b>	<b>7,968,247</b>	<b>556.71</b>	<b>753.20</b>	<b>1,320.97</b>	<b>1,882.39</b>	<b>2,641.95</b>
<b>Utilities &amp; Technology</b>						
Water and Sanitation	171,964	11.40	15.43	26.83	38.24	53.66
Satellite / Cable TV	33,656	2.39	3.23	5.62	8.01	11.24
Elevator Maintenance	68,791	4.56	6.17	10.73	15.30	21.47
Trash Removal	18,541	1.23	1.66	2.89	4.12	5.79
Recycling/Compost	19,669	1.30	1.76	3.07	4.37	6.14
Hot Tub / Pool Supplies	55,892	3.91	5.29	9.20	13.11	18.39
Snow Removal	6,000	0.40	0.54	0.94	1.33	1.87
Fire Alarm Service	24,776	1.64	2.22	3.87	5.51	7.73
Wi-Fi Services	24,780	1.76	2.38	4.14	5.90	8.28
Unit Phones	9,492	0.63	0.85	1.48	2.11	2.96
Unit Electric	321,652	22.09	29.88	51.97	74.05	103.93
Unit Gas	182,357	12.52	16.94	29.46	41.98	58.92
<b>Total Utilities &amp; Technology</b>	<b>937,570</b>	<b>63.83</b>	<b>86.36</b>	<b>150.20</b>	<b>214.03</b>	<b>300.39</b>
<b>Taxes &amp; Insurance</b>						
Property Tax	718,044	50.97	68.95	119.92	170.88	239.84
TOB Short Term Rent Tax	11,375	0.81	1.09	1.90	2.71	3.80
Insurance	651,928	43.23	58.49	101.72	144.96	203.45
<b>Total Taxes &amp; Insurance</b>	<b>1,381,347</b>	<b>95.00</b>	<b>128.54</b>	<b>223.54</b>	<b>318.55</b>	<b>447.08</b>
<b>Reserves</b>						
Unit Resv Fund Assessment	890,957	63.24	85.56	148.80	212.03	297.59
Common Resv Fund Assessment	772,123	53.30	72.11	125.40	178.70	250.81
<b>Total Reserves</b>	<b>1,663,079</b>	<b>116.53</b>	<b>157.66</b>	<b>274.20</b>	<b>390.73</b>	<b>548.40</b>
<b>Other Expenses</b>						
Common Area Amenities	142,257	9.95	13.46	23.41	33.36	46.81
Dues & Subscriptions	18,024	1.28	1.73	3.01	4.29	6.02
Dues Payment Servicing	55,705	3.95	5.35	9.30	13.26	18.61
HOA Meetings & Receptions	4,600	0.33	0.44	0.77	1.09	1.54
Professional Fees	43,416	3.08	4.17	7.25	10.33	14.50
Credit Card Fees	71,651	5.09	6.88	11.97	17.05	23.93
Keys/Postage/Printing	57,640	4.09	5.54	9.63	13.72	19.25
Bad Debt Expense	65,588	4.66	6.30	10.95	15.61	21.91
Collection Expense	49,291	3.50	4.73	8.23	11.73	16.46
BMMA Dues	30,075	2.13	2.89	5.02	7.16	10.05
COVID-19 Safety	3,600	0.24	0.32	0.56	0.80	1.12
COVID-19 Equipment	-	-	-	-	-	-
Fund Deficit Reduction	(600,000)	(41.42)	(56.03)	(97.45)	(138.86)	(194.90)
<b>Other Expenses</b>	<b>(58,154)</b>	<b>(3.12)</b>	<b>(4.22)</b>	<b>(7.35)</b>	<b>(10.47)</b>	<b>(14.69)</b>
<b>TOTAL EXPENSES</b>	<b>11,892,090</b>	<b>-</b>	<b>828.96</b>	<b>1,121.54</b>	<b>1,961.56</b>	<b>2,795.23</b>
<b>OWNER DUES/YEAR W/O CASH DISCOUNT</b>	<b>\$11,373,122</b>	<b>\$792.13</b>	<b>\$1,071.70</b>	<b>\$1,874.13</b>	<b>\$2,670.64</b>	<b>\$3,748.27</b>
<b>OWNER DUES/YEAR W/ CASH DISCOUNT</b>	<b>\$768.36</b>	<b>\$768.36</b>	<b>\$1,039.55</b>	<b>\$1,817.91</b>	<b>\$2,590.52</b>	<b>\$3,635.82</b>
<b>Biennial Owner Dues/Year W/O Cash Discount</b>	<b>\$396.06</b>	<b>\$396.06</b>	<b>\$535.85</b>	<b>\$937.07</b>	<b>\$1,335.32</b>	<b>\$1,874.13</b>
<b>Biennial Owner Dues/Year W/ Cash Discount</b>	<b>\$384.18</b>	<b>\$384.18</b>	<b>\$519.78</b>	<b>\$908.96</b>	<b>\$1,295.26</b>	<b>\$1,817.91</b>